

## **EXHIBIT 18-2**

1 contractually obligated to cooperate.”

2 Over the page on page 44, your Lordship sees at (a):

3 “Defendants worked at Guy Carpenter’s UK office. Defendants were required to give six  
4 months’ prior notice of termination of employment with Guy Carpenter. During the  
5 ensuing notice period Defendants would remain employed by Guy Carpenter,  
6 continue to receive their full salaries and continue to have all the fiduciary and  
7 related duties and obligations the plaintiffs as are associated with such  
8 employment.”

9 My Lord, on 47 and following your Lordship will see that the application is specifically  
10 made by reference to schedule 2D. First paragraph:

11 “Defendants agreed as part of the award to be bound by several restrictive covenants  
12 including that during their employment at Guy Carpenter ...”

13 Then there is a reference to schedule 2D, the same again, first sentence in the second  
14 paragraph, over the page on page 48, your Lordship sees in brackets another  
15 reference to schedule 2D, section four. That is the post-contractual restrictive  
16 covenants. There is a reference then to detrimental activity and again a cross-  
17 reference to schedule 2D. On page 51:

18 “The plaintiffs believe Defendants aided in the solicitation and recruitment of some or all  
19 of these Guy Carpenter employees who directly or indirectly reported to them. It  
20 cannot be a coincidence that they have left”, they say.

21 Over the page on page 52, the sentence beginning:

22 “Rather than aggressively asserting that Defendants have breached their non-solicitation  
23 agreements, plaintiffs are diligently requesting in accordance with Defendants  
24 contractual obligations which are entirely consistent with their ongoing duties of  
25 loyalty as employees that the Defendants provide information. Lastly, at the bottom  
26 of the page, it says:

1 "Again, we continue to be employed by them. We have said we are not working for  
2 anyone else. Therefore it cannot interfere with our obligations. Defendants have no  
3 obligations whatsoever during the normal work day except to provide such  
4 information. Defendants could also continue to have a panoply of obligations to  
5 their employer, Guy Carpenter, including the obligation to make themselves  
6 available during business hours to provide important information. It cannot be a  
7 meaningful burden for the Defendants to set out what they have been doing during  
8 recent months while they have been Guy Carpenter employees."

9 My Lord, what was said to the New York court was MMC and Guy Carpenter employ the  
10 plaintiffs, employ the Claimants. In their capacity as our employees, they owe us a  
11 host of duties. The Claimants are busy trying to solicit our other employees and  
12 because they are doing that you must grant us some urgent relief.

13 MR JUSTICE STEEL: That may be justified; it may not. I do not know. It is a matter for  
14 the American judge. What is the point here? Is this prejudice or is this some form  
15 of estoppel? What is the point you are making?

16 MS BLANCHARD: The broad thrust of what we say is this: under the regulation, in  
17 matters relating to their employment, the Claimants are entitled to be sued here.  
18 What is happening in America is my clients are being sued by parties claiming to be  
19 their employer on the basis that the Claimants work for the US plaintiffs. That  
20 being so, section five of the regulation is in play.

21 MR JUSTICE STEEL: We will have to look at the regulation, obviously. That is the  
22 crucial thing here.

23 MS BLANCHARD: We will get to that. It goes to this also, my Lord, and there are only  
24 two more underlying documents to look at: what is being said in this jurisdiction for  
25 the Defendants is the bonus contract is not an employment agreement and the  
26 Claimants did not work for either Guy Carpenter or MMC. What we say is that it is

1 simply unacceptable for the Defendants to adopt two diametrically opposed  
2 positions.

3 MR JUSTICE STEEL: Defendants always do that. They often have diametrically  
4 opposed, alternative cases. That is not of itself particularly surprising. That is why  
5 I asked you the question. Is this more than prejudice? Is it estoppel? What is it?

6 MS BLANCHARD: It is more than prejudice, my Lord. This is not about alternative  
7 cases. This is about fundamentally different things being said on both sides of the  
8 Atlantic.

9 MR JUSTICE STEEL: For the purposes of argument I will accept that. They say here that  
10 the employee was MSL. In America they are saying the employee was Guy  
11 Carpenter. One of them may be wrong. Both may be wrong, I suppose.

12 MS BLANCHARD: For the purposes of the regulation, what matters is that my clients are  
13 being sued qua employees because it is in matters relating to their contracts of  
14 employment that the regulation bites.

15 MR JUSTICE STEEL: That is why we need to look at the regulation.

16 MS BLANCHARD: We will get to the regulation, I promise my Lord, momentarily.

17 MR JUSTICE STEEL: You wanted to look at some other documents?

18 MS BLANCHARD: My Lord, only two more. I wanted to show your Lordship the  
19 declaration of Ms Mansfield that was put in in support of the urgent application  
20 brought on before the New York judge. Your Lordship will find that in tab four on  
21 page 232. Picking it up on 233 at four she says:

22 "I submit this declaration in support of plaintiffs' motion for expedited discovery. As  
23 demonstrated below, I believe that Guy Carpenter will be harmed if such expedited  
24 discovery is not permitted."

25 She goes on to say:

26 "The Defendants have been employed by Guy Carpenter in the (inaudible) Insurance group

1 since.”

2 At eight:

3 “The Defendants’ employment with Guy Carpenter was and continues to be...”

4 MR JUSTICE STEEL: This is merely a repetition of what is in the complaint, is it not?

5 MS BLANCHARD: It is, my Lord. It is important for the reason we will get to in a  
6 moment. At paragraph eight:

7 “The Defendants’ employment with Guy Carpenter was and continues to be governed by  
8 employment agreements between each Defendant and Guy Carpenter. Attached are  
9 exhibits A to C.”

10 Your Lordship does not have them in the bundle as exhibits A to C but exhibits A to C are  
11 the UK contracts. That is, Ms Mansfield is saying the Claimants are employed by  
12 Guy Carpenter under the UK contracts. At 234, under paragraph nine, she says:

13 “We remain employed and receive therefore salaries, continue to have all the duties.”

14 She goes on to verify the complaint as your Lordship would expect in these sorts of  
15 proceedings. On 236 at 23 she refers to schedule 2D and so on. At 238 she  
16 declares on the penalty of perjury under the laws of the United States that the  
17 foregoing is true and correct. My Lord, it will not have been a surprise that the way  
18 that the case is put against us in New York is and always has been at the forefront  
19 of the way that we put our case for an anti-suit injunction. The same Ms Mansfield  
20 has put in a witness statement in opposition to this application. Your Lordship has  
21 that in tab ten. Your Lordship can see the full extent of what is said about it in  
22 these proceedings in tab ten on page three at paragraph nine. She says:

23 “I realise in the US proceedings there is a reference to the plaintiffs being the employer but  
24 that is not the case. This was pleaded in error. I understand from our lawyers that  
25 this is of no consequence to the US proceedings as the question of jurisdiction is to  
26 be determined solely by reference to the provisions of the contract.”

1 My Lord, Ms Mansfield does not say what the error is to start with, because it is pretty  
2 plain and obvious that the case as put in the US is deliberately put as being an  
3 employment relationship. What she says there is totally inconsistent with her  
4 declaration signed on the penalty and perjury in the US. Your Lordship has from  
5 the Defendants two diametrically opposed statements. While she says it is of no  
6 consequences for questions of jurisdiction, a matter which we do not accept,  
7 interestingly what she is not saying is that the categorisation of the relationship is of  
8 no consequence for the substantive relief claim. We would say it is obvious that the  
9 case has been put as an employee/employer relationship case because it is a  
10 necessary constituent of the cause of action in the States.

11 MR JUSTICE STEEL: You may be right. I do not know. It may be a matter for American  
12 law or New York law. I am not sure which.

13 MS BLANCHARD: That may be, my Lord, but it is unsatisfactory for the full extent of  
14 the explanation before your Lordship in the evidence is that there had been an error  
15 unidentified by a person unidentified. To put at its lowest, that simply is not right.

16 MR JUSTICE STEEL: Who do you say is your clients' employer? Do you agree that they  
17 are wrong? I am not quite sure what your case is here. Who is your employer?

18 MS BLANCHARD: My Lord, for these purposes we say GC, MMC and MSL together are  
19 our employers and that whomsoever in ----

20 MR JUSTICE STEEL: All three?

21 MS BLANCHARD: All three of them, yes, my Lord. Whomsoever in the MMC group  
22 seeks to enforce the provisions of the bonus contracts against us is doing so in its  
23 capacity as employer.

24 MR JUSTICE STEEL: He could not do it in his capacity as employer unless it was.

25 MS BLANCHARD: Yes, my Lord.

26 MR JUSTICE STEEL: Anyway, all three are the employers of your clients. You rightly

1 say there is not much explanation – indeed, there is no explanation – of what the  
2 error is.

3 MS BLANCHARD: No, my Lord. Your Lordship can, if I can put it in this way, read  
4 between the lines a bit. The US plaintiffs have pitched their tent in one particular  
5 way for the purposes of getting the relief that they wanted. There is apparently now  
6 some recognition that that might cause them a jurisdictional problem here, subject  
7 to what your Lordship decides, and for that reason they are now scrambling around,  
8 trying to reconstitute it. What your Lordship does not see is a promise that Ms  
9 Mansfield is going to swear a corrective declaration in the US or indeed that the US  
10 proceedings are going to be amended so as to turn them into something other than  
11 an employment claim.

12 MR JUSTICE STEEL: I presume you will not know the answer to this question: has the  
13 New York judge seen this statement?

14 MS BLANCHARD: Not as far as I am aware, my Lord. I suspect if your Lordship is not  
15 minded to grant us relief that the New York judge certainly will be seeing it.

16 MR JUSTICE STEEL: I hope so, yes. Whether or not an injunction is (inaudible)

17 MS BLANCHARD: That may be so, my Lord. It may be right that it goes before the  
18 judge in New York anyway. Anyhow, based on all of that the US plaintiffs  
19 obtained an order for expedited discovery and interrogatories that is the matter that  
20 prompts us before your Lordship urgently. That is, Guy Carpenter and MMC said  
21 they needed urgent relief to protect their workforce and to enforce the obligations  
22 owed by their employees. To that end the New York court made an order providing  
23 for what, from English eyes, is extremely broad disclosure, answers to  
24 interrogatories and an order that my clients attend for depositions. The original  
25 time for compliance with the first two was 1 June. That has gone into abeyance  
26 after last week's hearing.

1 MR JUSTICE STEEL: What, the interrogatories?

2 MS BLANCHARD: The interrogatories and the written disclosure.

3 MR JUSTICE STEEL: What do you mean by “written disclosure”?

4 MS BLANCHARD: As opposed to oral disclosure by ----

5 MR JUSTICE STEEL: You mean documentary disclosure?

6 MS BLANCHARD: I do mean documentary disclosure, my Lord, yes.

7 MR JUSTICE STEEL: That was originally ordered for 1 June.

8 MS BLANCHARD: Yes, my Lord.

9 MR JUSTICE STEEL: That has been postponed until when?

10 MS BLANCHARD: It has not been postponed formally as such. It has gone into abeyance  
11 because the Defendants have given undertakings not to enforce it pending your  
12 Lordship’s decision.

13 MR JUSTICE STEEL: Undertakings to who?

14 MS BLANCHARD: An undertaking that was given to Mr Justice Underhill that no steps  
15 would be taken in those proceedings for a week to enable some time to put some  
16 evidence in and get the matter on.

17 MR JUSTICE STEEL: By “enforce” in what sense? Simply by – perhaps a silly question  
18 – going to the US court to complain there has been a failure to comply and therefore  
19 a contempt or in some other way?

20 MS BLANCHARD: Either, my Lord.

21 MR JUSTICE STEEL: What is meant by “enforce” here?

22 MS BLANCHARD: It would involve either going to the New York court to complain that  
23 there has been a failure to comply or taking such steps as can be taken in New York  
24 to compel compliance.

25 MR JUSTICE STEEL: That is postponed depending on an undertaking not to enforce it,  
26 pending what?



1 MS BLANCHARD: Until 4.30 today, which is when the Defendants' undertakings expire.

2 The order for oral disclosure by way of deposition, in that respect the US plaintiffs  
3 have given notice that they wish to depose my clients in London on 13 to 15 June  
4 for a maximum of seven hours each.

5 MR JUSTICE STEEL: 13 June? That is next Wednesday.

6 MS BLANCHARD: Yes, my Lord, so next week. I should explain that the matter comes  
7 on in this way because we were originally listed before Mr Justice Underhill. We  
8 got some undertakings at the last minute but the Defendants were only willing to  
9 give us undertakings until 4.30 today, which is why the matter comes back on.

10 MR JUSTICE STEEL: Mr Justice Underhill was sitting in the Commercial Court, was he?

11 MS BLANCHARD: He was sitting as the applications judge in the vacation.

12 MR ROSEN: Your Lordship ought to know it came on at very short notice. We were  
13 served on 29 May. We gave the undertakings over until today and there was an  
14 undertaking from the Claimants that they would lodge all the documents with their  
15 solicitors by 4.30 today so in other words the question of whether or not we obtain  
16 those documents, as far as this court is concerned, could be determined today on  
17 proper notice.

18 MS BLANCHARD: My Lord, Mr Rosen will get his chance and I am trying to get through  
19 this as fast as I can. We did give some undertakings apropos of documents. We did  
20 not give any undertakings apropos of when the Defendants' cross-application might  
21 be heard. On the contrary, it has been listed to be heard if time permits and we will  
22 have to see where we go on that.

23 Anyhow, my Lord, where all of that gets us to is this: there is a short point here. The  
24 Claimants are being sued in America on the basis that they are the employees of  
25 Guy Carpenter and MMC. In America they claim to be entitled to enforce the UK  
26 contracts and/or they categorise the bonus contracts as being in the nature of

1 employment contracts. That we say is enough for the purposes of engaging section  
2 five of the regulation and getting to a point where we say your Lordship ought to  
3 grant anti-suit relief.

4 My Lord, it cannot be right that the Defendants are entitled to adopt totally inconsistent  
5 positions on different sides of the Atlantic for which no explanation is offered to  
6 your Lordship. That is what the Defendants say they are entitled to do. They say,  
7 “Even though I am suing you in the US on the basis that I am your employer, and  
8 seeking to enforce obligations that you are only as an employee, at one and the same  
9 time in England I can deny that I employ you for the very purpose of depriving you  
10 of the rights that arise by reason of your status as an employee as a matter of  
11 English law.”

12 What they are purporting to do is to pick and choose the proper characterisation as it suits  
13 them and they are doing it against the background that they are not promising to  
14 change in any way the relief that they are seeking in the US so as to reformulate it,  
15 if that were possible, as to something which does not offend against the regulation.

16 My Lord, the Defendants are very keen on questions of comity and your Lordship will hear  
17 from them on that. What we say is that comity requires that the Defendants should  
18 be held to their election and, having cast themselves as our employers and used that  
19 status to procure orders in New York – it is quite clear from the material that that is  
20 what they have done – they should then be stuck with it and that that has the  
21 ramifications that it has under the regulation for the purposes of English law.

22 My Lord, your Lordship wants to see the regulation and now is perhaps a convenient  
23 moment to show it to you. Your Lordship has the authorities bundle, volume one,  
24 tab 21 ----

25 MR JUSTICE STEEL: This is not a part of regulation 44 that I have been involved with  
26 before, I am afraid. I have dealt with this wretched regulation for a long time but

1 not on employment proceedings.

2 MS BLANCHARD: My Lord, if we pick it up in the recitals on page 632, at recital eight it  
3 says:

4 "There must be a link between the proceedings to which this regulation applies and the  
5 territory of the Member States bound by this regulation. Accordingly common laws  
6 on jurisdiction should in principle apply when the Defendant is domiciled in one of  
7 those Member States."

8 At 13 and 14:

9 "In relation to insurance consumer contracts and employment the weaker party should be  
10 protected by rules of jurisdiction more favourable to his interests than the general  
11 rules provided for. The autonomy of the parties to a contract other than insurance,  
12 consumer or employment contract, where only limited autonomy to determine the  
13 courts having jurisdiction is allowed, must be respected subject to the exclusive  
14 bounds of jurisdiction laid down in the regulation."

15 If your Lordship then looks at section five which is on page 638, first of all, Article 18:

16 "In matters relating to individual contracts of employment jurisdiction shall be determined  
17 by this section without prejudice to Article 4 and point five of Article 5. 2. Where  
18 an employee enters into an individual contract of employment with an employer  
19 who is not domiciled in a Member State but has a branch, agency or other  
20 establishment in one of the Member States, the employer shall in a dispute arising  
21 out of the operations of that branch, agency or establishment, be deemed to be  
22 domiciled in the Member State."

23 MR JUSTICE STEEL: The relevance of that? For this purpose where one of your clients  
24 enters into a contract of employment with MSL, let us say, who is not domiciled in  
25 a Member State, but has a branch, agency or other establishment. Where is MSL  
26 domiciled?

1 MS BLANCHARD: MSL is an English company, my Lord.

2 MR JUSTICE STEEL: Where does this particular Article take me?

3 MS BLANCHARD: If we can satisfy your Lordship that the claims in the US are matters  
4 relating to individual contracts of employment and that MMC and Guy Carpenter  
5 are employers for this purpose, they are deemed to be domiciled here.

6 MR JUSTICE STEEL: Because they have a branch or agency or establishment here?

7 MS BLANCHARD: Yes, my Lord. The easiest way of looking at that branch, agency or  
8 other establishment is this: the Claimants were employed in something called the  
9 GC FAC Unit and that is a creature of the Guy Carpenter business. Guy  
10 Carpenter's ultimate parent is MMC. What it does in substance is it gives effect to  
11 the public policy underlying the regulation specifically that employers domiciled in  
12 non-Member States nonetheless employing employees in the Member States are not  
13 entitled to rely on their status as being domiciled outside the Member States to get  
14 around the provisions of section five. It is basically saying, if you are an employee  
15 within a Member State, you have the section five rights regardless as to the  
16 domicile of your employer. It is a short way of looking at it.

17 19 deals with where an employer may be sued by an employee and Article 20:

18 "An employer may bring proceedings only in the courts of the Member State in which the  
19 employee is domiciled."

20 Two does not affect the right to bring a counterclaim. At 21:

21 "Provisions of this section may be departed from only by an agreement on jurisdiction that  
22 is entered into after the dispute has arisen and which allows the employee to bring  
23 proceedings in courts other than those indicated in this section."

24 It is quite straightforward. Employers must sue their employees in the employees' place of  
25 domicile. That cannot be contracted out of by way of a jurisdiction clause unless  
26 the jurisdiction clause is entered into after the dispute has arisen.

1 MR JUSTICE STEEL: Or?

2 MS BLANCHARD: Or it cannot be contracted out of ever for employers or claims by  
3 employers ----

4 MR JUSTICE STEEL: The one sided jurisdiction is allowing the employee to bring  
5 proceedings (inaudible)

6 MS BLANCHARD: Yes, my Lord.

7 MR JUSTICE STEEL: It is rather strange, that. Okay. I understand what you mean.

8 MS BLANCHARD: I do not think the meaning of the section is in issue between my  
9 learned friends and I. The question is whether or not it is engaged by the bonus  
10 contract. Your Lordship will ----

11 MR JUSTICE STEEL: It all turns on whether it is a matter relating to individual contracts  
12 of employment?

13 MS BLANCHARD: Yes, my Lord. I suppose technically it is two hurdles but I suspect it  
14 comes to the same thing, as to whether it is a matter relating to an individual  
15 contract of employment and as to whether MMC and Guy Carpenter are employers  
16 for this purpose. While we are on the regulation, I should pause to observe that it is  
17 common ground between us that the reason why the regulation is in these terms is  
18 to give effect to a public policy that an employee, in his capacity as the weaker party  
19 in the employment relationship, is prima facie entitled to special protection. One  
20 of the points that we make is that the contractual arrangement by which my clients  
21 were remunerated is something dictated by the administrative convenience of the  
22 MMC group and that a sophisticated employer ought not to be entitled to contract  
23 out of the mandatory provisions of section five by way of a contractual landscape  
24 that is dictated only by provisions of their own administrative convenience.

25 That brings me to what is a contract of employment for the purposes of the regulation. The  
26 first point that we would make to your Lordship is that your Lordship is not

1       construing the bonus contracts in a vacuum. The bonus contracts exist because the  
2       UK contracts exist and they owe their existence to the UK contracts. They only  
3       exist because my clients are employees. The bonus contracts are by their terms  
4       inextricably bound up with the UK contracts. Your Lordship has seen them. There  
5       are constant references to employment. In a sense they are parasitic on them. The  
6       label is perhaps unimportant, whether one calls the bonus contracts ancillary,  
7       subsidiary or collateral, whatever one wants to call them, the fact is that the bonus  
8       contracts and the UK contracts together make up my clients' individual contracts of  
9       employment.

10      In seeking to enforce obligations under the bonus contracts, MMC and GC are acting qua  
11       employer however you look at it. The complaint is we are in breach of our duties as  
12       employees and that we are soliciting their other ones. What we say is that it is not  
13       the right question to ask, looking at the bonus contract as a stand alone contract: is  
14       it a contract of employment because that would be completely artificial and contrary  
15       to the basic principle that your Lordship has to construe in its relevant factual  
16       matrix. What we invite your Lordship to ask himself is whether the UK contracts  
17       with the bonus contracts inextricably bound up together make up the Claimants'  
18       individual arrangements as employees. The answer to that, my Lord, we say is yes.

19  
20      Furthermore, your Lordship sees in the complaint in America GC and MMC are trying to  
21       take advantage of the UK contracts. Ms Mansfield's declaration says that the  
22       Claimants' employment with MMC and Guy Carpenter is governed by the UK  
23       contracts. Even if one is on the Defendants' case we fall within it.

24      My Lord, if we have to go further than that and satisfy some broader test, looking at  
25       questions of control, remuneration and so on, we say we can do that anyway. In  
26       that respect, I invite your Lordship to take the authorities bundle, volume two,

ominously, and go to tab 20 because there is some guidance on this more or less hot off the press really, first of all in tab 20 at first instance, a decision of this court by Mr Justice Field. I pause to observe there were actions in this case both in Italy and in England and there was a preliminary row about whether the status of Mr Bonatti was that of an employee or a self-employed contractor. Your Lordship will know that typically, when one is arguing about whether something is a contract of employment or not, the row is are they employees or are they self-employed. That is normally how it arises.

If your Lordship goes forward to page 622, paragraph 65, Mr Justice Field is quoting from the Chevenai case in ECR. I should pause to observe we accept that section five is a creature of Community law and as such what is meant by a contract of employment or an employer is a creature of Community law.

MR JUSTICE STEEL: Article five for this purpose being ----?

MS BLANCHARD: Section five.

MR JUSTICE STEEL: Is that right? He is referring to Article five.

MS BLANCHARD: He is dealing with Article five. My Lord, how it arises is this ----

MR JUSTICE STEEL: I do not have this in my head. I have just forgotten what Article five says.

MS BLANCHARD: Article five is a place for performance of the obligation in question.

To go back a bit, the early decisions from the ECJ about Article five in connection with contracts of employment were concerned with where is the place of the performance of the obligation in question. In the Bonatti case, both Article five and section five were engaged. The point that I was making to your Lordship – my learned friends have made this point in their skeleton and I am accepting it – is that the concept of a contract of employment is a creature of Community law. The ECJ has yet to rule definitively on what that means. However, at paragraph 65 Mr



1 Justice Field quotes the Chevenai case which is the case my learned friends  
2 referred to. As to such guidance that there is, there are a few more but this is the  
3 important one, as to what is meant by a contract of employment. He quotes from  
4 Chevenai and he says:

5 “It should be observed that contracts of employment like other contracts differ by virtue of  
6 certain particularities. They create a lasting bond which brings the worker to some  
7 extent within the organisational framework of the business, of the undertaking of  
8 the employer and they are linked to the place where the activities are pursued,  
9 which determines the application of monetary rules and collective agreements. It is  
10 on account of those particularities that the court in the place in which the  
11 characteristic obligation of such contracts is to be performed is considered best  
12 suited to resolving the disputes.”

13 He then refers to the Laurie Blom case:

14 “The question whether a trainee teacher was a worker.”

15 There, the ECJ said:

16 “The concept of ‘worker’ must be defined in accordance with the objective criteria which  
17 distinguish the employment relationship by reference to rights and duties of the  
18 persons concerned. The essential feature of an employment relationship however is  
19 that for a certain period of time the person performs services for and under the  
20 direction of another person in return for which he receives remuneration.”

21 At 69 he set out what he considered to be the relevant matters for him to consider. First of  
22 all, provision of services by one party over a period of time. Secondly, control or  
23 direction. Thirdly, integration to some extent.

24 “In applying these broad criteria, I think regard must be had particularly to the terms of the  
25 contract. The conduct of the parties is relevant too. Further, in recognition of the  
26 fact that the exercise is one of fact and degree and quite different relationships may



1 share to a considerable extent the same criteria, the court should use as reference  
2 points a paradigm of a contract of employment and a paradigm of a contract for  
3 services. The court should also keep in mind the underlying policy of section five,  
4 the protection of parties to a contract who are weaker from a socio-economic point  
5 of view than the other party.”

6 On the facts of that case, Mr Justice Field decided there was not an employment contract

7 there. The matter then went to the Court of Appeal which is in the next tab, tab 21.

8 This is the judgment that might be described as hot off the press, 28 March of this

9 year. I show your Lordship first of all the judgment of Lord Justice Toulson,

10 picking it up at paragraph 37, he there deals with questions of burden and standard

11 of proof and the Bonds decision. I am not sure there is anything between my

12 friends and I on that so we may not need to look at that. If your Lordship goes

13 forwards to paragraph 46, Lord Justice Toulson set out the criteria identified by Mr

14 Justice Field and at 47 he says that these are not hard edged criteria which can be

15 mechanistically applied.

16 “For example, in the case of a person with a non-executive role, there may be degrees of

17 control and degrees of integration within the organisational framework of the

18 company. As the judge rightly observed, applying these broad criteria regardless

19 we have particularly to the terms of the contract.”

20 MR JUSTICE STEEL: This is all on the facts. I do not get anything in principle out of it.

21 MS BLANCHARD: Only this, my Lord: I can short circuit it. It may be that there is

22 nothing between us. There was a two to one majority in the Court of Appeal in the

23 Bonatti case that your Lordship can look at as well as all the factual matrix existing

24 when the contract was entered into, the conduct of the parties and how they have

25 treated it and how it is executed for the purposes of determining what its character

26 is. It was two to one. Lord Justice Cookson was against it. Lord Justice Toulson

1 and Sir Anthony Clark, MR, were in favour of it.

2 My Lord, against that broad framework of what is a contract of employment, if your  
3 Lordship has to go through that exercise – and we say your Lordship does not  
4 because it is enough to look at the bonus contracts and the UK contracts together –  
5 the position is that the bonus contracts provide for remuneration to be paid in return  
6 for services rendered as an employee. The payments made to the Claimants under  
7 the bonus contracts are treated as an emolument of their employment for the  
8 purposes of UK tax. That is, they are paid on a PAYE basis.

9 Your Lordship has already seen in clause 2(a)(iii) in the bonus contracts that there is a  
10 specific obligation to provide services. There is also the cooperation clause which  
11 is another service and the covenants. That we undertake to curtail our behaviour  
12 pursuant to the covenants is a further service and furthermore the payments under  
13 the bonus contracts are conditional on our continued employment. If your Lordship  
14 is looking for services and remuneration, your Lordship can tick that box. If your  
15 Lordship then asks, “Where is the control?” the practical reality is that my clients  
16 did not provide any services to MSL. MSL is a service company. It does not itself  
17 broke any insurance or reinsurance business. Its sole function is to be an employer.  
18 What that means is that my clients rendered their services to other companies in the  
19 Guy Carpenter group and furthermore that they were under the control of others  
20 than MSL.

21 If your Lordship has the bundle, I would like to show your Lordship a short passage from  
22 the third witness statement of Ms Payne at tab 12, paragraph 22. She is setting out  
23 here how the employment worked in practice:

24 “The Claimants have not applied their minds to the identity of their employer prior to these  
25 proceedings having been initiated but if asked they would have said they work for  
26 GCFAC. The first and second Claimants are part of GCFAC senior management to

1 whom the third Claimant reported directly. The Claimants never identified MSL as  
2 being their employer. The first and second Claimants operated under a chain of  
3 command emanating directly from Mr Turkaski, the CEO and President of the  
4 MMC group in the following way: the first and second Claimants reported to Geoff  
5 Bromley, head of GCFAC, Europe and Asia.”

6 My Lord, I should pause there. There is a mistake in the title in that Mr Bromley, Mr  
7 Newhouse and Mr Spiller have these titles as head of GC, Europe and Asia, head of  
8 GC America and head of Guy Carpenter and president of CEO of Guy Carpenter  
9 MLC—i.e., there is no “FAC” in their titles. The “FAC” comes out and if we have  
10 to file a corrected witness statement of course we can do that and we apologise for  
11 the mistake.

12 The practical reality is that if one asks who is controlling my clients in the conduct of their  
13 employment, it is these very senior people and not MSL. One can test it in this  
14 way: if my clients had said, “I am not going to follow that instruction because you  
15 are not MSL, my employer” one might imagine that their careers at Guy Carpenter  
16 would be very short indeed. If your Lordship is looking for control, he can find that  
17 as well. If your Lordship is looking for integration in a real sense my clients  
18 worked, regarded themselves as working and indeed are described as having  
19 worked within the GCFAC unit which is a creature of the Guy Carpenter business.  
20 Your Lordship has in tab 13 in exhibit PCP3, at page two, my clients’ business  
21 cards, which are perhaps of interest. Mr Samengo Turner, head of GCFAC  
22 Worldwide, Guy Carpenter & Company Limited, MMC Marsh and McLellan  
23 companies. Your Lordship sees it is the same for Mr Whyte and for Mr Hopkins.  
24 Your Lordship does not see here a reference to MSL. If one asks the question are  
25 my clients integrated into the Guy Carpenter business, the answer is yes.

26 All three elements that were identified in the Bonatti case are present. Then, if one comes

1 to consider the express terms of the bonus contracts, the definition of the employer  
2 given in them covers MMC and Guy Carpenter. The obligations that arise out of  
3 them – I am not going to go over it again – are in the nature of obligations that an  
4 employee might owe. It is only in the context of that relationship that the restrictive  
5 covenant, the obligation to provide services etc., is apposite. In as much as your  
6 Lordship is looking at post-contractual behaviour, which we say your Lordship can,  
7 your Lordship can look for a start at the US proceedings from which the view as to  
8 the status of the relationship there is quite clear. Then there are also some other  
9 letters which I do not want to take time on at the moment, both from MSL and both  
10 from the Defendants' solicitors, which refer to the Claimants' status as employees  
11 of GC.

12 If one parks the argument that you look at the bonus contracts and the UK contracts  
13 together and you look at the bonus contracts on their own and asks the question: are  
14 they contracts of employment on the Bonatti basis, yes. We invite your Lordship  
15 so to find. If that is right, the claims in the US are necessarily matters relating to  
16 individual contracts of employment.

17 There is, if it matters, an English decision on that which I will show your Lordship briefly.

18 It is in authorities bundle, volume one, at tab 11, which is I believe the only English  
19 decision on the meaning of the expression "individual contracts of employment". It  
20 is material perhaps to look at paragraph 24. What was happening in this case was  
21 the Defendants were being sued by their former employers, partly for breach of  
22 duties of fidelity and partly because it was alleged there was an unlawful  
23 conspiracy. The argument was whether the unlawful conspiracy claim was  
24 protected by section five or not. At 24 the judge says:

25 "The policy behind section five is based on a probability that the employer is financially  
26 stronger than the employee. Therefore, if one of them has to take proceedings in a

1 foreign court, it should be the employer who has to bear the additional costs and  
2 inconvenience. The advantage is that given to the employees as a member of a  
3 class they, the employees, and that advantage will be confined to cases where status  
4 as an employee is legally relevant. Section five should not be construed as  
5 conferring jurisdictional advantages on a poor defendant sued by a rich claimant if  
6 they happen to be employee ...”.

7 MR JUSTICE STEEL: I have read to the end of the paragraph.

8 MS BLANCHARD: My Lord, I am grateful. If your Lordship could look at paragraph 26,  
9 even looking at that what might be described as quite a narrow test, we say we  
10 satisfy that and also it is of interest that the judge in that case that the court should  
11 be astute to see to it that cases that are really about employment relationships are  
12 not dressed up as something else. What is really happening in America is we are  
13 being sued because we are employees. Where that gets us to My Lord is this: is that  
14 if your Lordship is satisfied that the US proceedings are matters relating to an  
15 individual contract of employment and there is an employment relationship, what  
16 your Lordship should do, we say, is to enforce the right arising under section five of  
17 the regulation and do so by way of an anti-suit injunction in circumstances in which  
18 my clients have no other effective remedy in the circumstances of this case.

19 My Lord will know that if this was an argument between one member state  
20 or another I obviously wouldn't be here because I would be in the other member  
21 state inviting it to decline jurisdiction. I cannot do that. The New York Court isn't  
22 bound by the regulation and is not obliged to apply it and therefore My Lord, if my  
23 client's rights, which are enshrined in statute and which cannot be contracted out of  
24 are to be protected, the only effective way to do that we say is to grant an anti-suit  
25 injunction. My Lord the domicile of the US Plaintiffs is irrelevant for these  
26 purposes. First of all Your Lordship has the dealing provision ...